

Salesforce Quick Start Solutions

Fast-track your Salesforce journey with 5-6 week end-to-end implementations delivered in weeks — secure, simple, and scalable.



What Is a Quick Start — and Why Use One?

A Salesforce Quick Start is a fixed-scope, rapid deployment engagement designed to help you realize business value from Salesforce — fast.

Benefits of Quick Starts:

- ✓ Implementation in as little as 2–6 weeks
- ☑ Out-of-the-box configuration of standard Salesforce features
- ☑ No code, no complexity just smart setup and expert guidance
- ☑ Ideal for teams starting fresh or migrating from spreadsheets/manual tools
- ✓ Lower upfront cost and risk compared to full-scale transformations

WHY CFS?

Business Values

Providing our clients with the personal touch of a boutique Salesforce Partner and the same depth of knowledge as any of the larger players.

Approach

Customer & relationship forward. Strong connections & innovative mindset allows consistent growth within the Salesforce ecosystem.

Included in Every Quick Start:



Discovery & Planning: Understand business goals & custom use cases



Configuration Summary: Documentation of all setup and changes made during the Quick Start



Admin Enablement: Basic handoff session for managing users, reports, and day-to-day tasks



Next Steps Guide: High-level recommendations for future enhancements or integrations, tailored to your business goals



Find your Quick Start Package



Sales Cloud Quick Start

Ideal for: Sales pipeline visibility, lead conversion, account & opportunity tracking

Quick Start Inclusions:

- 1. Lead, Account, Contact, Opportunity setup
- 2. Record types and page layouts configuration
- 3. Reports & Dashboards Configuration
- 4. Email integration



Service Cloud Quick Start

Ideal for: Customer service teams, support desks, internal case management

Quick Start Inclusions:

- 1. Account Configuration
- 2. Service Cloud Console Setup
- 3. Case configuration with list views, queues, page layouts, and custom fields
- 4. Email-to-Case and Web-to-Case setup
- 5. Reports & Dashboards Configuration





Sales Cloud Quick Start Creamy Creation

- ✓ Implemented a new Sales Cloud org post-divestiture
- Separate record types for Prospects and Commercial Customers
- Page layout & custom field configuration
- Opportunity object with multi-stage tracking and reporting
- Migration of existing Accounts, Contacts, and Visit Reports









Let's Connect





